



NIS GROUP

Presentation of Semi-annual Results for FY2004

2004.4 ~ 2004.9

NISSIN CO., LTD.

8571

The figures shown in this presentation are based on Japanese GAAP. Also in this presentation, "FY2004" refers to the six months period ended September 30, 2004, and other fiscal years are referred to in a corresponding manner.

FORWARD-LOOKING STATEMENTS

The forward-looking statements about our industry, our business, our plans and objectives, our financial condition and our results of operations are based on our current expectations, assumptions, estimates and projections about our business, our industry and capital markets. These forward-looking statements are subject to various risks and uncertainties. These statements discuss future expectations, identify strategies, discuss market trends, contain projections of results of operations or of financial condition, or state other forward-looking information.

Important risks and factors that could cause our actual results to differ materially from the forward-looking statements include, without limitation:

- . the effect of weak domestic economic conditions;
- . competition from large consumer finance companies and other financial institutions;
- . our exposure to negative publicity about the consumer or business finance industries generally or us specifically;
- . potential changes to legislation, including restrictions on interest rates, to regulations for the money lending business and to government policy, including Japan's monetary policy;
- . the growing variety of legal means with which debtors can seek protection from creditors;
- . the uncertain liquidity of Japan's capital markets and availability of funding from lenders on favorable terms;
- . the reliability of information or technological systems and networks;
- . the influence of our president and his family over important decision;
- . our ability to pursue and maintain profitable joint ventures and strategic alliances; and
- . regulations and increasing competition in the loan servicing market which Nissin Servicer Co., Ltd operates.

Known and unknown risks, uncertainties and other factors could cause our actual operating results to differ materially from those contained in or suggested by any forward-looking statement. We cannot promise that our expectations, projections, anticipated results, estimates or other information expressed in or underlying these forward-looking statements will turn out to be correct, and our actual results could materially differ from and be worse than our expectations.

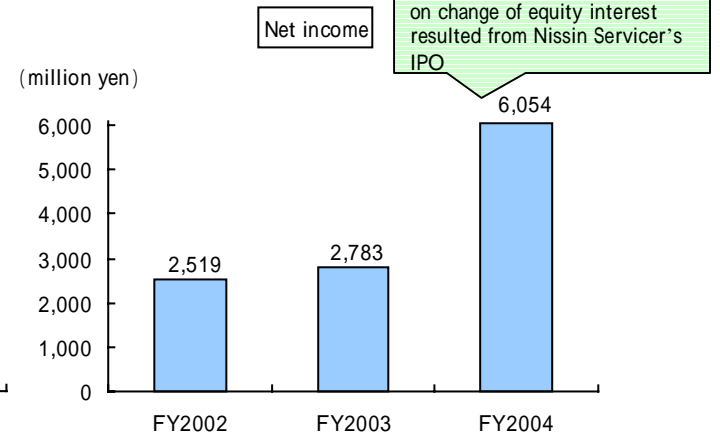
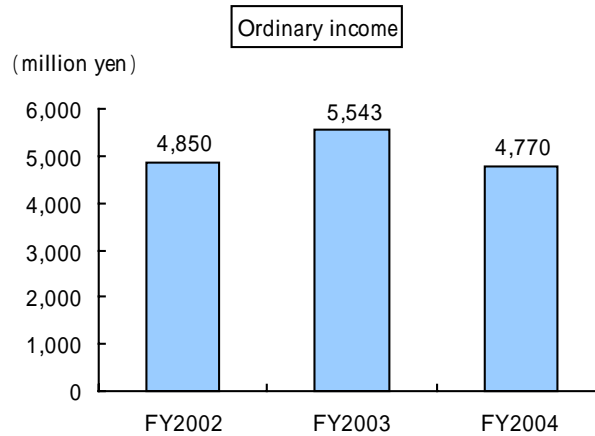
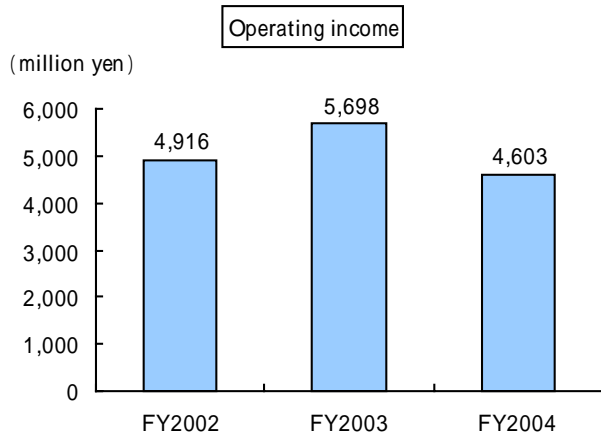
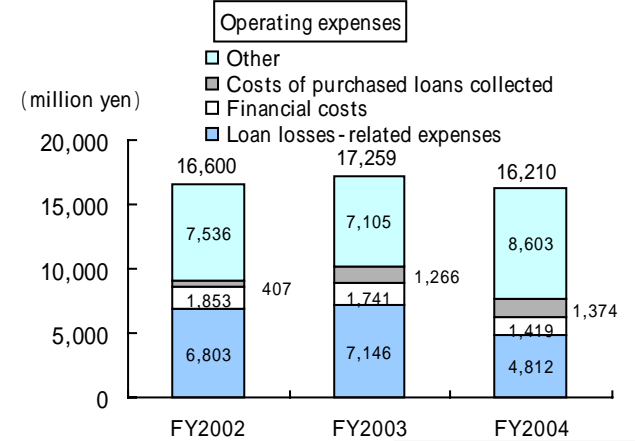
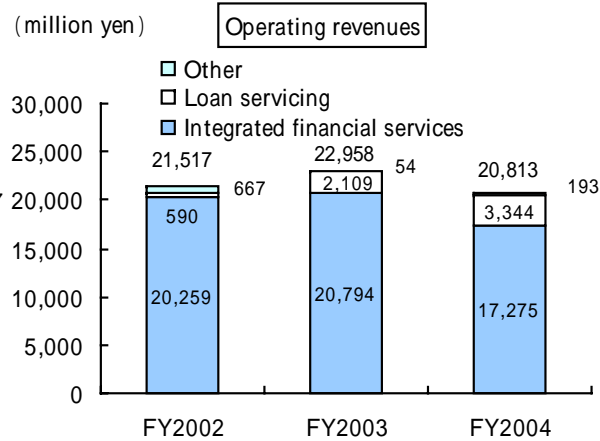
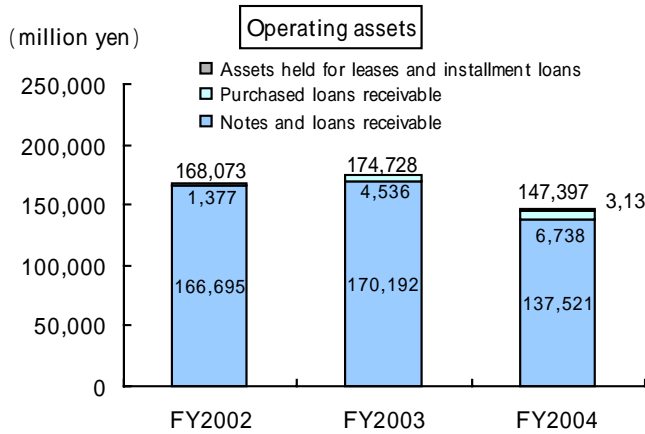
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Reference

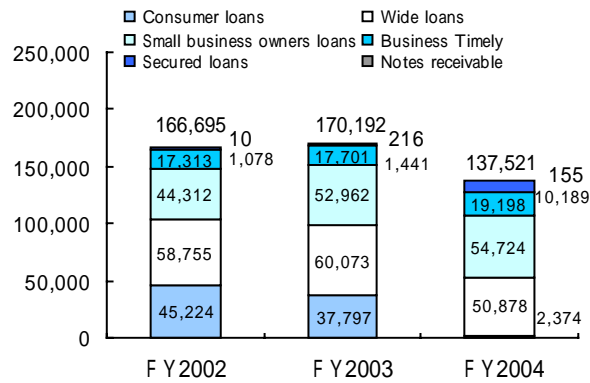
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Overview of the results of operations as of and for the six months ended September 30, 2004 (Consolidated)

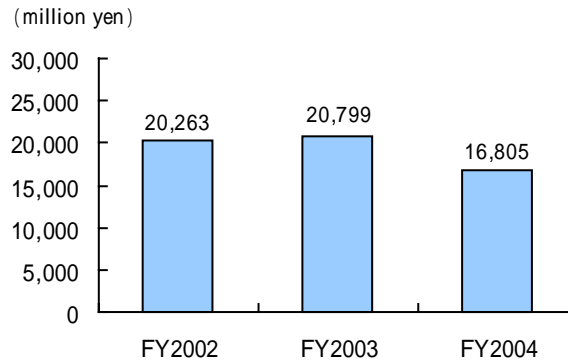


Overview of the results of operations as of and for the six months ended September 30, 2004 (Non-consolidated)

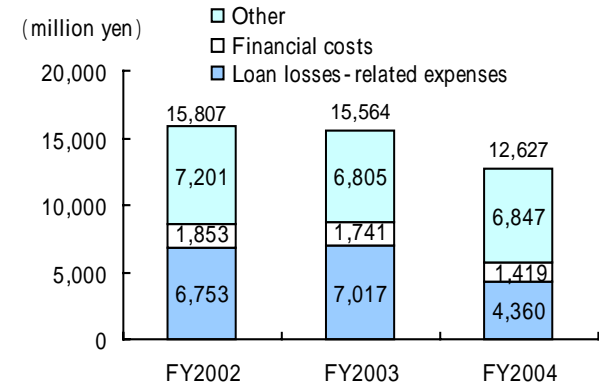
(million yen) **Notes and loans receivable**



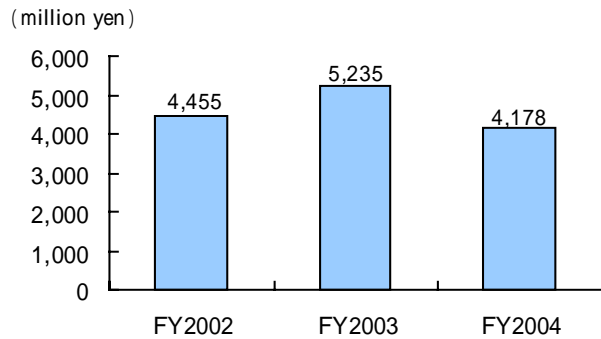
Operating revenues



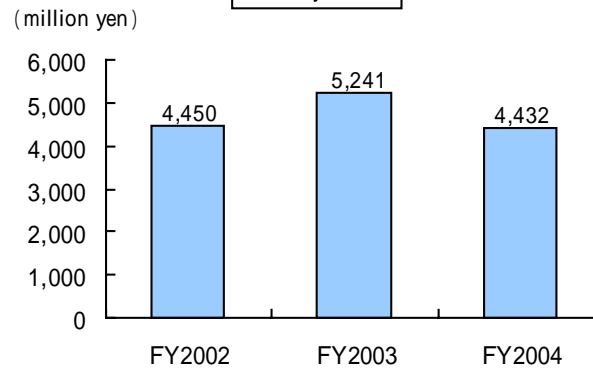
Operating expenses



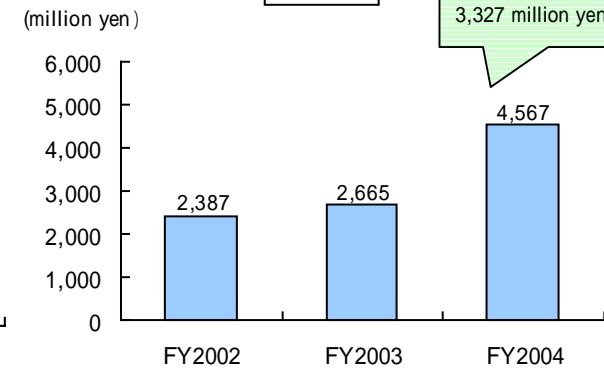
Operating income



Ordinary income

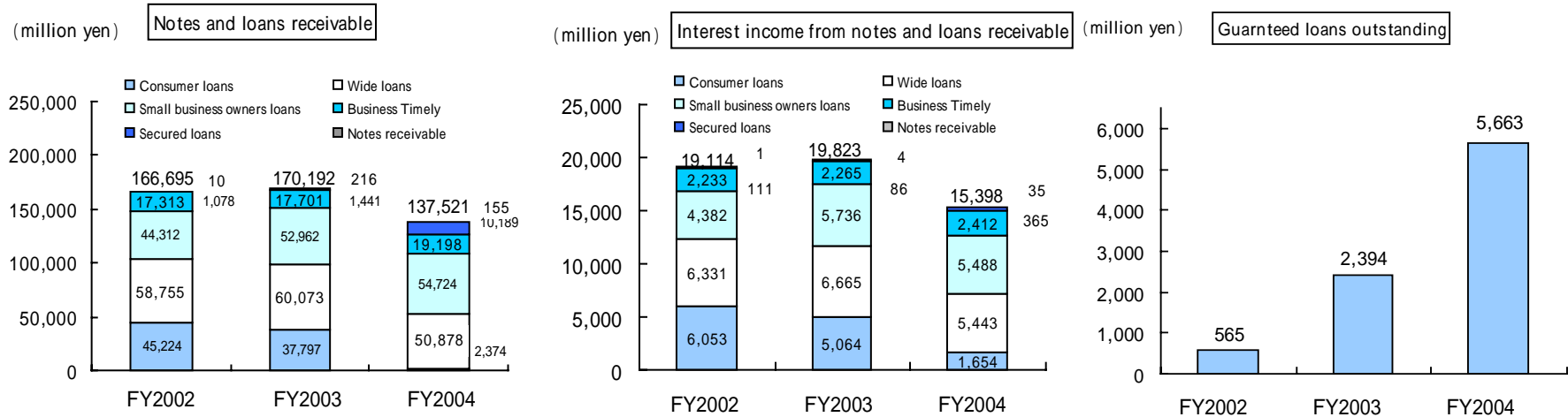


Net income



Integrated Financial Services

Loan and Credit Guarantee Business



- Promote “Financial OEM” strategy to develop marketing channel and to improve loan quality
- Sold consumer loan assets to Orient Credit Co., Ltd. in June 2004 for ¥33 billion
- Set up the Central Office Sales Department in July 2004, a structure for proposal-style marketing system targeting metropolitan area has been established
- Started full-scale operation of Real Estate Finance Department (Loans receivable as of end of September: ¥7,328 million)
- Favorable growth in guaranteed loans with Sanyo Club and Shinsei Business Finance

Integrated Financial Services

Leasing Business

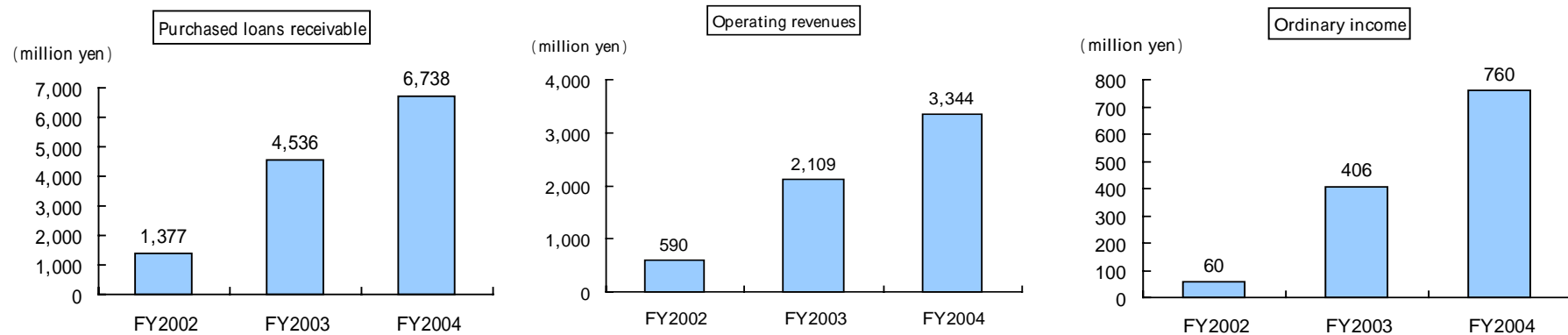
NIS Lease Co., Ltd.

(Commenced operation in Feb. 2004, 100% subsidiary)

- To provide financial services beyond the framework of loan products
- Operating revenue - ¥497 million : Operating loss - ¥417 million
- Contracted amount for leases & installment loans - ¥4,002 million;
Assets held for leases & installment loans - ¥2,971 million;
Balance of guaranteed accounts receivable - ¥165 million

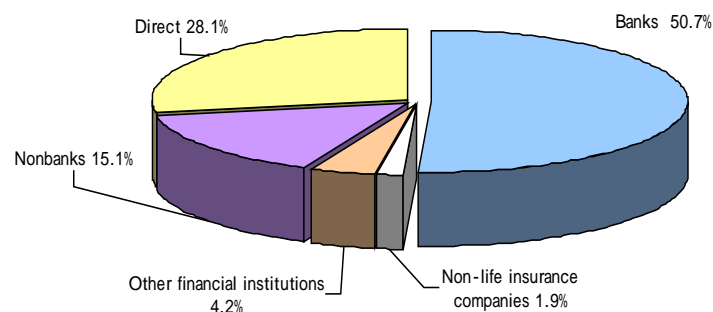
Loan Servicing Business

Summary of Operating Results of Nissin Servicer Co., Ltd.



- Listed its stock on the TSE Mothers market as the first loan servicing company in Japan on Sep. 16, 2004
- To invigorate Japanese economy, aiming to become the most reliable special servicer
- To develop real estate-related solution business in connection with disposal of NPLs
- To increase the purchase of loans receivable, and to reinforce servicing function

Breakdown of borrowings by source (Non-Consolidated)



(In millions of yen)

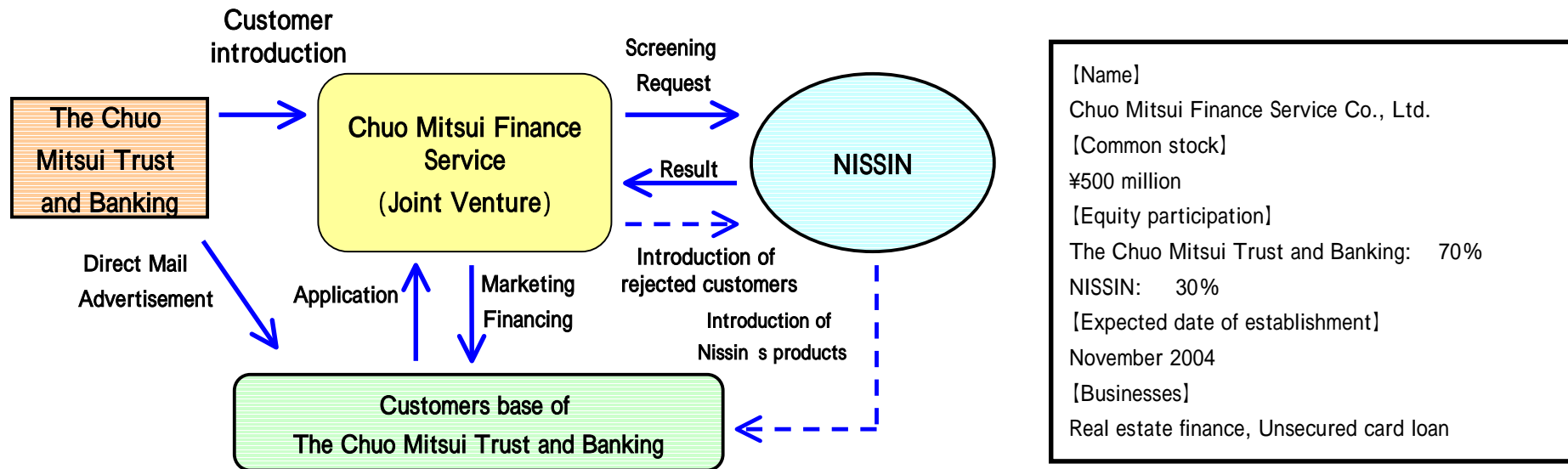
	2Q FY2003		2Q FY2004		YOY		FY2003	
	Amount	%	Amount	%	Amount	%	Amount	%
Indirect	96,186	68.3%	83,850	71.9%	-12,336	-12.8%	92,701	64.7%
Banks	63,522	45.1%	59,112	50.7%	-4,410	-6.9%	59,263	41.4%
Life insurance companies	140	0.1%	0	0.0%	-140	-100.0%	100	0.1%
Non-life insurance companies	1,696	1.2%	2,259	1.9%	563	33.2%	2,407	1.7%
Other financial institutions	3,921	2.8%	4,828	4.2%	907	23.1%	5,508	3.8%
Nonbanks	26,906	19.1%	17,651	15.1%	-9,255	-34.4%	25,423	17.7%
Direct	44,677	31.7%	32,781	28.1%	-11,896	-26.6%	50,665	35.3%
Bonds	37,000	26.2%	26,999	23.1%	-10,001	-27.0%	37,500	26.2%
CP	1,400	1.0%	1,500	1.3%	100	7.1%	3,200	2.2%
ABCP,Other	6,277	4.5%	4,282	3.7%	-1,995	-31.8%	9,964	6.9%
Total	140,863	100.0%	116,632	100.0%	-24,231	-17.2%	143,367	100.0%
Weighted-average period-end borrowing interest rate		2.3%		2.1%		-0.2%		2.2%
Average borrowing rate		2.3%		2.2%		-0.1%		2.3%

The figures do not include the borrowings of subsidiaries.

Developments in the first half of the FY2004

- Jun. 2004:**
- Sold consumer loans receivable to Orient Credit Co., Ltd. for ¥33 billion, to concentrate managerial resources on credit provision business for owners of SMEs
 - Consolidated branches and offices
- Jul. 2004:**
- Established Central Office Sales Department
 - Established NIS Trading Co., Ltd. to provide credit provision business related to export and import activities
 - Began marketing 「NIS Lease Card」
 - Made an additional capital contribution of ¥2 billion out of ¥10 billion of the new shares issued by Venture Link Co., Ltd. in order to strengthen our alliance relationship for further business development
 - Nissin Credit Guarantee Co., Ltd. changed its company name to NIS Property Co., Ltd. Commenced operation of intending to acquire brokerage fees by trading real estates, in connection with servicing businesses and real estate financing businesses
 - Established Matsuyama Nissin Investment Consulting (Shanghai) Co., Ltd. to support business development of SMEs between China and Japan. Seeking a new profit base, Matsuyama Nissin made a comprehensive agreement with Shanghai Huaihai Commercial (Group) Co., Ltd., one of the major state-run companies based in Shanghai, China in October.
- Sep. 2004 ~ :**
- Listing of Nissin Servicer Co., Ltd. s stock on the TSE Mothers Market (code:8426). Interim dividend was ¥2.75 per share, adding ¥0.50 per share as a commemorative dividend. Revised upward our consolidated financial forecasts as a result of the gain on change of equity interest
 - Xinhua Finance Limited, a company we have invested in, became the first foreign company to be listed on the TSE Mothers Market (code:9399) on Oct.28, 2004
 - Tenpo Ryutsuu NET, Inc., a company we have invested in, was approved to be listed on the Centrex board of the Nagoya Stock Exchange on Oct. 20, 2004. (code:3351)

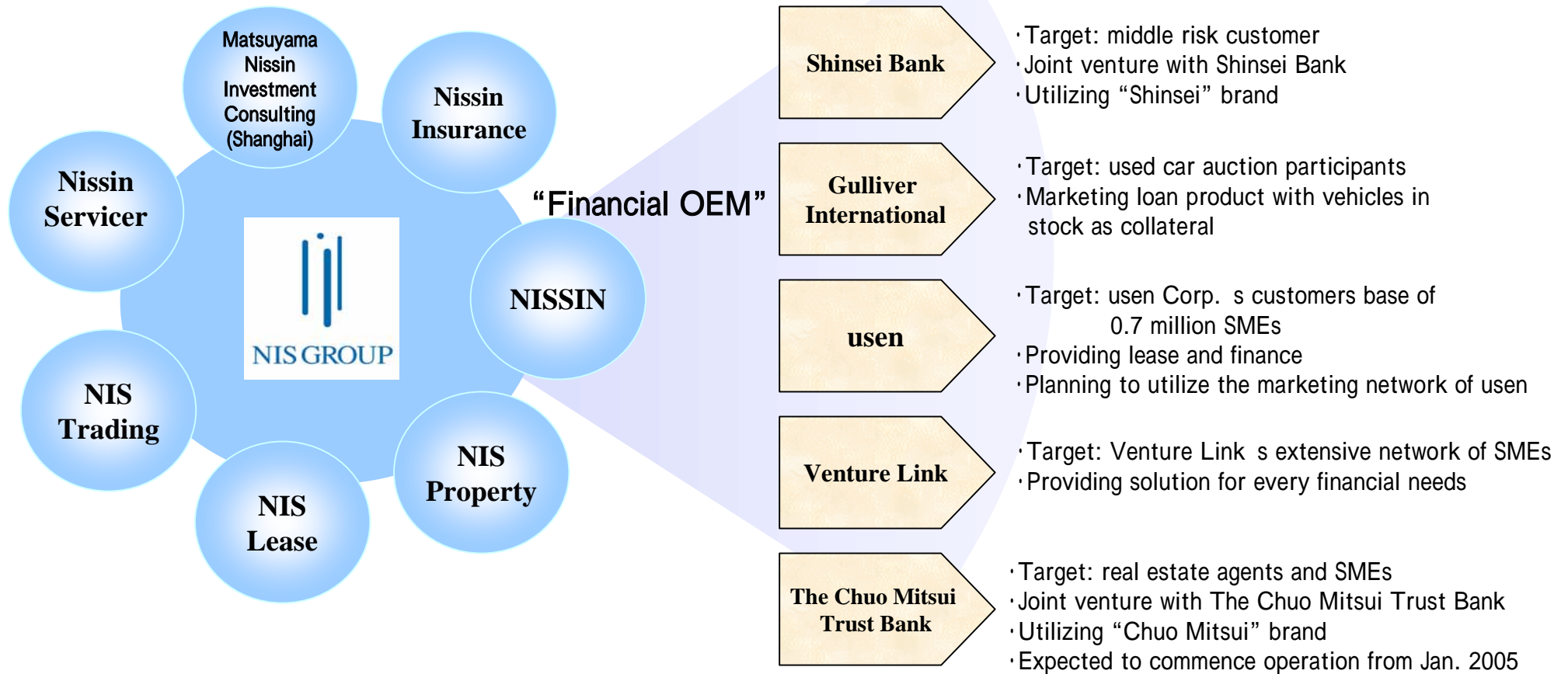
Business tie-up with The Chuo Mitsui Trust and Banking Co., Ltd.



- Utilize the brand recognition of The Chuo Mitsui Trust Bank, and customer base of real estate agents
- Will establish an earning model based on the bridge finance used in real estate industry by utilizing our expertise in credit provision
- Marketing by salespeople dispatched from Nissin
- Rejected customers from the joint venture will be referred to Nissin

Strategy of NIS Group

Aiming to become a
“Total Financial Solutions Provider” for SMEs



Forecasts for the year ending March 31, 2005

(In millions of yen)

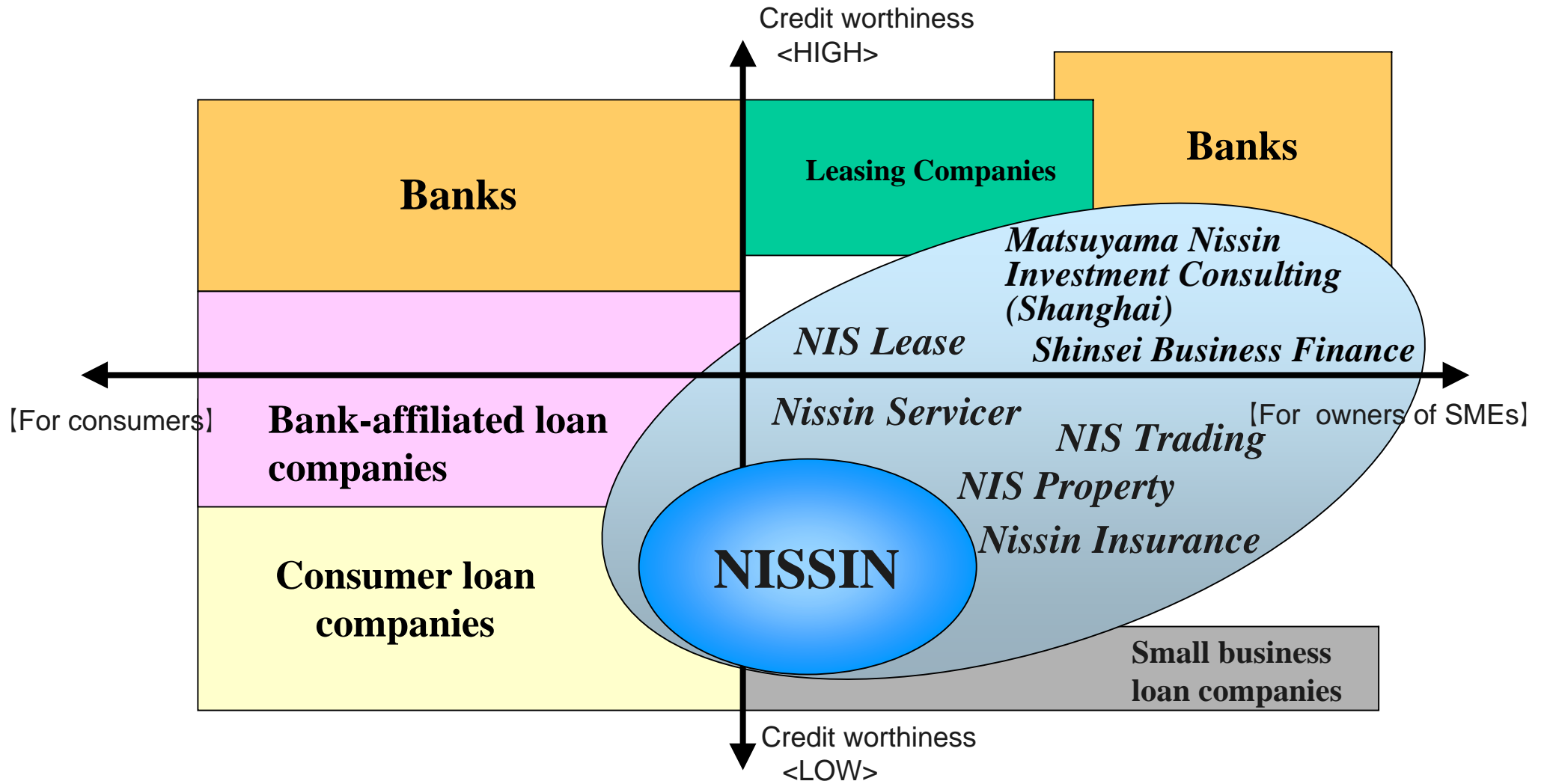
	Forecasts for FY2004	Results for FY2003	% change
Consolidated			
Operating revenues	42,376	45,693	-7.3%
Operating income	8,711	11,559	-24.6%
Ordinary income	8,878	11,112	-20.1%
Net income	8,577	6,186	38.7%
Non-consolidated			
Loans receivable	144,106	175,440	-17.9%
Operating revenues	32,642	40,795	-20.0%
Operating income	7,276	10,668	-31.8%
Ordinary income	7,580	10,596	-28.5%
Net income	6,591	5,483	20.2%

Reference



NIS GROUP

Market Position of NIS Group

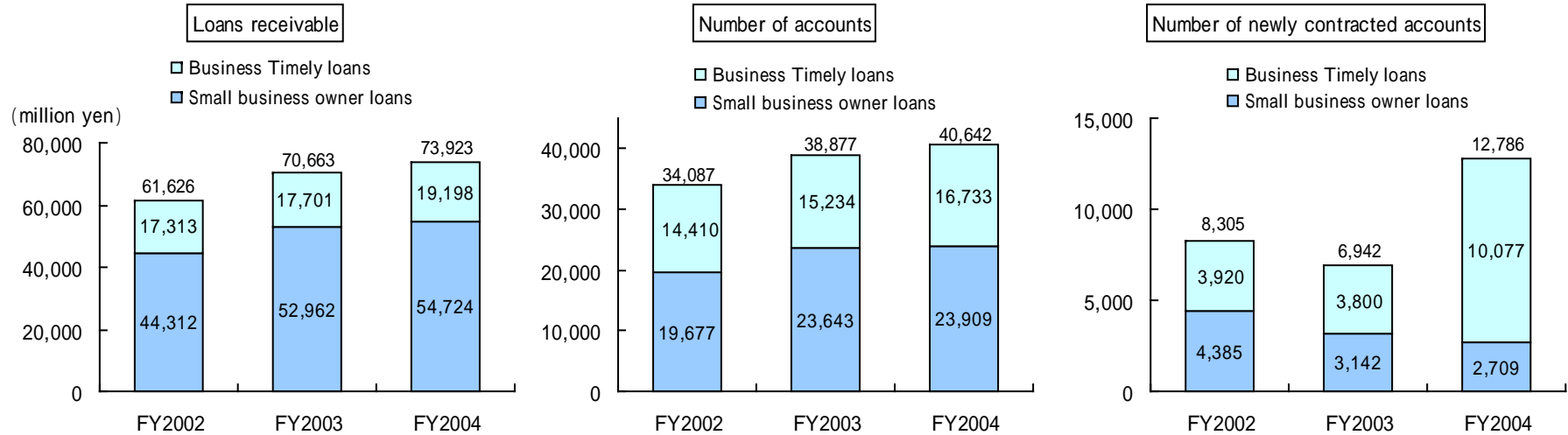


Breakdown of Operating Revenues (Consolidated)

(In millions of yen)

			2Q FY2003		2Q FY2004		YOY		
			Amount	%	Amount	%	Amount	%	
Integrated financial services	Total notes and loans receivable	Consumer loans	5,064	22.1%	1,654	7.9%	-3,409	-67.3%	
		Wide loans	6,665	29.0%	5,443	26.2%	-1,222	-18.3%	
		Small business owner loans	5,736	25.0%	5,488	26.4%	-248	-4.3%	
		Business Timely loans	2,265	9.9%	2,412	11.6%	146	6.5%	
		Secured loans	86	0.4%	365	1.7%	278	321.7%	
		Notes receivable	4	0.0%	35	0.2%	31	642.0%	
		Total	19,823	86.4%	15,398	74.0%	-4,424	-22.3%	
		Other financial income	0	0.0%	0	0.0%	0	-71.3%	
		Other operating income	Origination fee	376	1.6%	619	3.0%	242	64.5%
			Recovery from loans charged off	430	1.9%	370	1.8%	-59	-13.9%
			Guarantee fee received	142	0.6%	353	1.7%	210	147.7%
	Revenue from leases and others		-	-	484	2.3%	484	-	
		Other	19	0.1%	47	0.2%	27	142.1%	
	Total	970	4.2%	1,876	9.0%	905	93.4%		
	Total	20,794	90.6%	17,275	83.0%	-3,519	-16.9%		
Loan servicing		Revenue from purchased loans	2,082	9.1%	3,055	14.7%	973	46.7%	
		Other operating income	26	0.1%	289	1.4%	262	987.8%	
		Total	2,109	9.2%	3,344	16.1%	1,235	58.6%	
Other		Other operating income	54	0.2%	193	0.9%	138	253.5%	
Total operating revenues			22,958	100.0%	20,813	100.0%	-2,144	-9.3%	

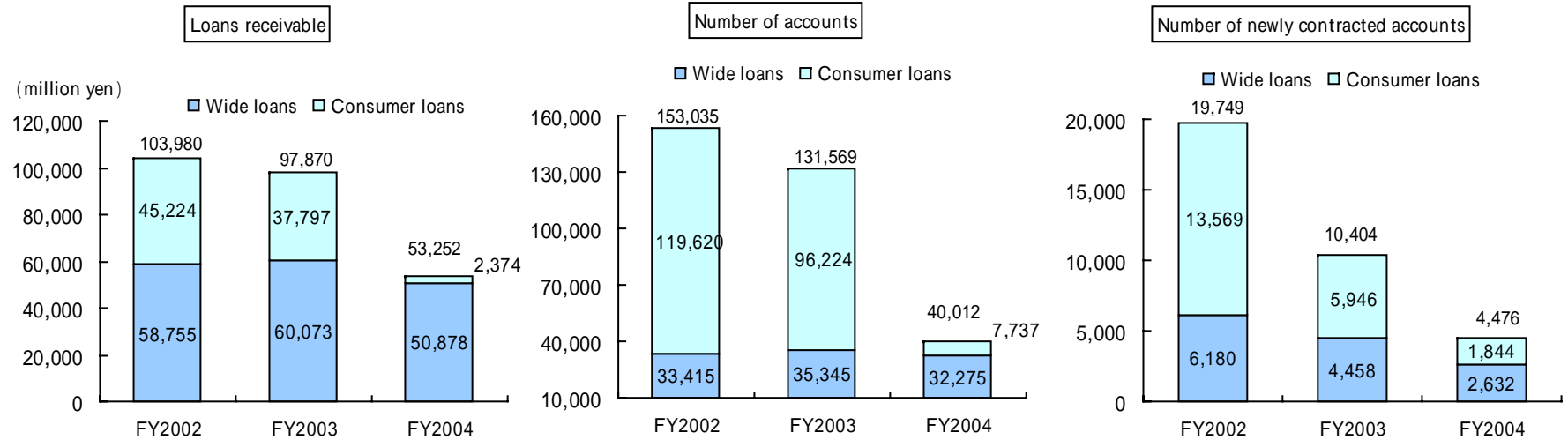
Small business owner loans and Business Timely loans



(Loans receivable in millions of yen)

	FY2002			FY2003			FY2004			YOY		
	Loans receivable	Number of accounts	Number of new accounts	Loans receivable	Number of accounts	Number of new accounts	Loans receivable	Number of accounts	Number of new accounts	Loans receivable	Number of accounts	Number of new accounts
Small business owner loans	44,312	19,677	4,385	52,962	23,643	3,142	54,724	23,909	2,709	3.3%	1.1%	-13.8%
Business Timely loans	17,313	14,410	3,920	17,701	15,234	3,800	19,198	16,733	10,077	8.5%	9.8%	165.2%
Total	61,626	34,087	8,305	70,663	38,877	6,942	73,923	40,642	12,786	4.6%	4.5%	84.2%

Consumer loans and Wide loans



(Loans receivable in millions of yen)

	FY2002			FY2003			FY2004			YOY		
	Loans receivable	Number of accounts	Number of new accounts	Loans receivable	Number of accounts	Number of new accounts	Loans receivable	Number of accounts	Number of new accounts	Loans receivable	Number of accounts	Number of new accounts
Wide loans	58,755	33,415	6,180	60,073	35,345	4,458	50,878	32,275	2,632	-15.3%	-8.7%	-41.0%
Consumer loans	45,224	119,620	13,569	37,797	96,224	5,946	2,374	7,737	1,844	-93.7%	-92.0%	-69.0%
Total	103,980	153,035	19,749	97,870	131,569	10,404	53,252	40,012	4,476	-45.6%	-69.6%	-57.0%

List of Investment Securities

As of Sep. 30, 2004
(In yen)

Listed companies

Description	Code	# of Shares	Price/Share	Beg. Book Value	9/30 Price	Carrying Value	Difference
BB Net Corp.	2318	14,647.5	40,259	190,227,273	90,000	1,318,275,000	1,128,047,727
For-side.com Co., Ltd.	2330	50,000	6,091	304,580,000	89,300	4,465,000,000	4,160,420,000
MOC Corp.	2363	800	165,000	132,000,000	475,000	380,000,000	248,000,000
Tenpos Busters Co., Ltd.	2751	496	136,742	67,824,245	209,000	103,664,000	35,839,755
Livedoor Co., Ltd.	4753	20,000	638	12,758,000	417	8,340,000	-4,418,000
Cyber Communications Inc.	4788	250	205,065	51,266,250	177,000	44,250,000	-7,016,250
Axell Corp.	6730	300	83,333	25,000,000	683,000	204,900,000	179,900,000
Gulliver International Co., Ltd.	7599	10,000	5,530	55,306,639	11,090	110,900,000	55,593,361
Fujitsu Business Systems Ltd.	8092	17,300	1,401	24,237,300	1,388	24,012,400	-224,900
Shinsei Bank, Ltd.	8303	100,000	743	73,939,500	668	66,800,000	-7,139,500
Tokushima Bank, Ltd.	8561	122,971	592	72,895,869	710	87,309,410	14,413,541
Tosei Fudosan Co., Ltd.	8923	1,500	82,176	123,264,000	64,000	96,000,000	-27,264,000
Venture Link Co., Ltd.	9609	12,285,400	326	3,999,978,000	252	3,095,920,800	-904,057,200
Subtotal				5,133,277,076		10,005,371,610	4,872,094,534

Non-listed Companies & Others

Description	Code	# of Shares	Price/Share	Beg. Book Value	9/30 Price	Carrying Value	Difference
Xinhua Finance Ltd.		14,082,030	79	1,112,999,989	79	1,112,999,989	0
Tempo Ryutsuu Net Inc. (formerly, Future Create.)		550	75,000	41,250,000	75,000	41,250,000	0
Others (48 companies)				2,134,901,644		2,165,560,644	30,659,000
Subtotal				3,289,151,633		3,319,810,633	30,659,000

Total				8,422,428,709		13,325,182,243	4,902,753,534
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For Xinhua Finance, share price of US\$0.73 and beg. book value of US\$9,999,999.90 are converted into yen.

Subsidiaries and Associates

(In yen)

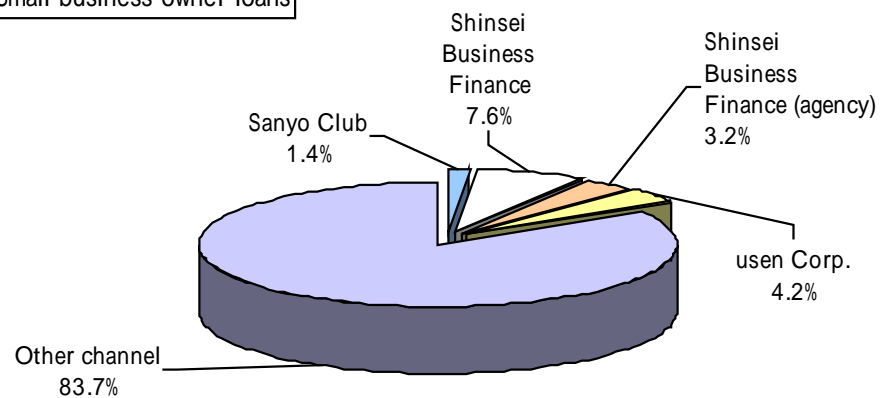
Description	Code	# of Shares	Price/Share	Beg. Book Value	9/30 Price	Carrying Value	Difference
Nissin Servicer Co., Ltd.	8426	20,000	25,000	500,000,000	1,530,000	30,600,000,000	30,100,000,000
NIS Lease Co., Ltd.		10,000	50,000	500,000,000	50,000	500,000,000	0
NIS Property Co., Ltd.		2,200	50,000	110,000,000	50,000	110,000,000	0
Matsuyama Nissin Investment Consulting (Shanghai) Co., Ltd.*				55,521,000		55,521,000	0
NIS Real Estate Co., Ltd.		570	50,000	28,500,000	50,000	28,500,000	0
NIS Trading Co., Ltd.		2,700	10,000	27,000,000	10,000	27,000,000	0
Nissin Insurance Co., Ltd.		200	50,000	10,000,000	50,000	10,000,000	0
Webcashing.com Co., Ltd.		2,280	141,667	323,000,000	141,667	323,000,000	0
Shinsei Business Finance Co., Ltd.		500,000	500	250,000,000	500	250,000,000	0
Total				1,804,021,000		31,904,021,000	30,100,000,000

*For Matsuyama Nissin Investment Consulting (Shanghai) Co., beg. book value of US\$500,000 are converted into yen.

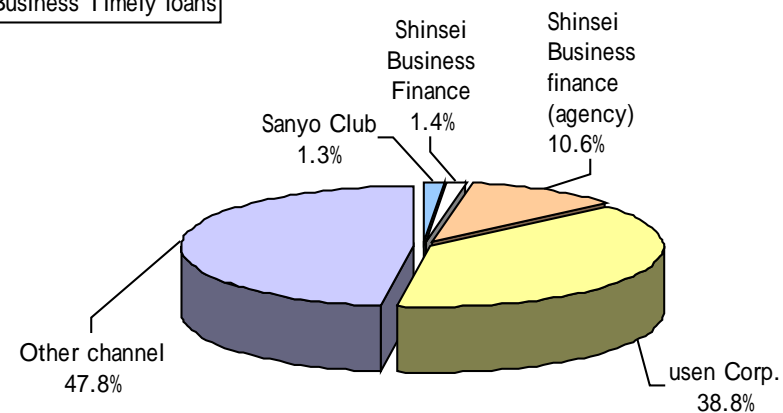
*The figures are investment securities held by Nissin. (Non-consolidated)

Newly contracted account by channel

Small business owner loans



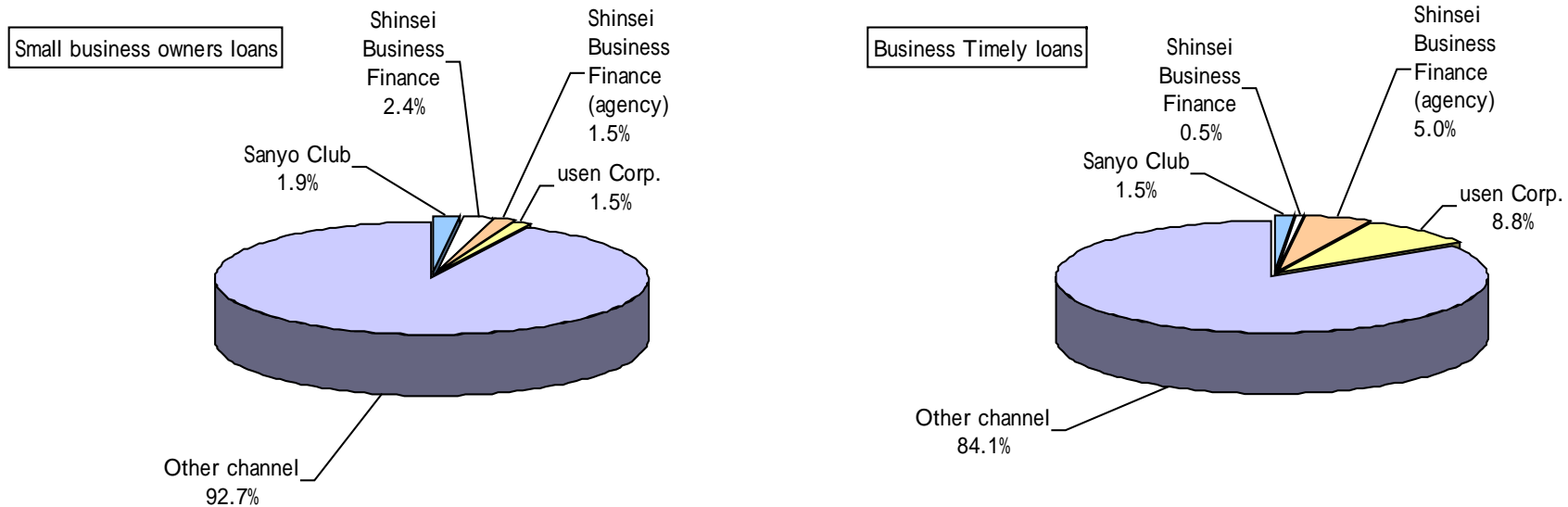
Business Timely loans



(In thousands of yen)

	Small business owner loans		Business Timely loans		Other		Total	
	Amount	%	Amount	%	Amount	%	Amount	%
Sanyo Club	202,600	1.4%	30,950	1.4%	12,650	0.1%	246,200	0.6%
Shinsei Business Finance	1,121,430	7.6%	32,850	1.4%	63,970	0.3%	1,218,250	3.1%
Shinsei Business Finance (agency)	476,900	3.2%	244,023	10.6%	36,220	0.2%	757,143	1.9%
usen Corp.	717,600	4.9%	894,974	38.8%	157,820	0.7%	1,770,394	4.6%
Other	12,261,090	82.9%	1,101,085	47.8%	21,507,948	98.7%	34,870,124	89.8%
Total	14,779,620	100.0%	2,303,883	100.0%	21,778,609	100.0%	38,862,112	100.0%

Breakdown of loans outstanding by channel



(In thousands of yen)

	Small business owner loans		Business Timely loans		Other		Total	
	Amount	%	Amount	%	Amount	%	Amount	%
Sanyo Club	1,107,556	1.95%	294,205	1.5%	93,650	0.1%	1,495,413	1.0%
Shinsei Business Finance	1,364,397	2.40%	92,450	0.5%	34,467	0.1%	1,491,315	1.0%
Shinsei Business Finance (agency)	854,491	1.50%	963,219	5.0%	94,311	0.1%	1,912,021	1.4%
usen Corp.	846,381	1.49%	1,698,112	8.9%	251,095	0.4%	2,795,588	2.0%
Other	52,661,713	92.66%	16,150,815	84.1%	64,989,511	99.3%	133,802,040	94.6%
Total	56,834,540	100.00%	19,198,803	100.0%	65,463,035	100.0%	141,496,379	100.0%

The figures for loans receivable include bankrupt and delinquent loans receivable

Delinquent loans and loans charged-off by channel

Small business owner loans

(In thousands of yen)

	Loans receivable as of Sep.30, 2004		Loans charged-off		7days or more overdue		44days or more overdue		67days or more overdue	
	Loans receivable	%	Amount	%	Amount	%	Amount	%	Amount	%
Sanyo Club	1,107,556	2.3%	4,277	0.4%	27,439	2.5%	26,074	2.4%	17,000	1.5%
Shinsei Business Finance	1,364,397	2.8%	9,993	0.7%	6,298	0.5%	6,298	0.5%	6,298	0.5%
Shinsei Business Finance (agency)	854,491	1.8%	698	0.1%	21,444	2.5%	17,334	2.0%	17,334	2.0%
usen Corp.	846,381	1.8%	0	0.0%	1,956	0.2%	1,956	0.2%	0	0.0%
Other	43,752,362	91.3%	806,872	1.8%	2,588,490	5.9%	1,836,805	4.2%	1,512,167	3.5%
Total	47,925,188	100.0%	821,841	1.7%	2,645,629	5.5%	1,888,468	3.9%	1,552,800	3.2%

Business Timely loans

(In thousands of yen)

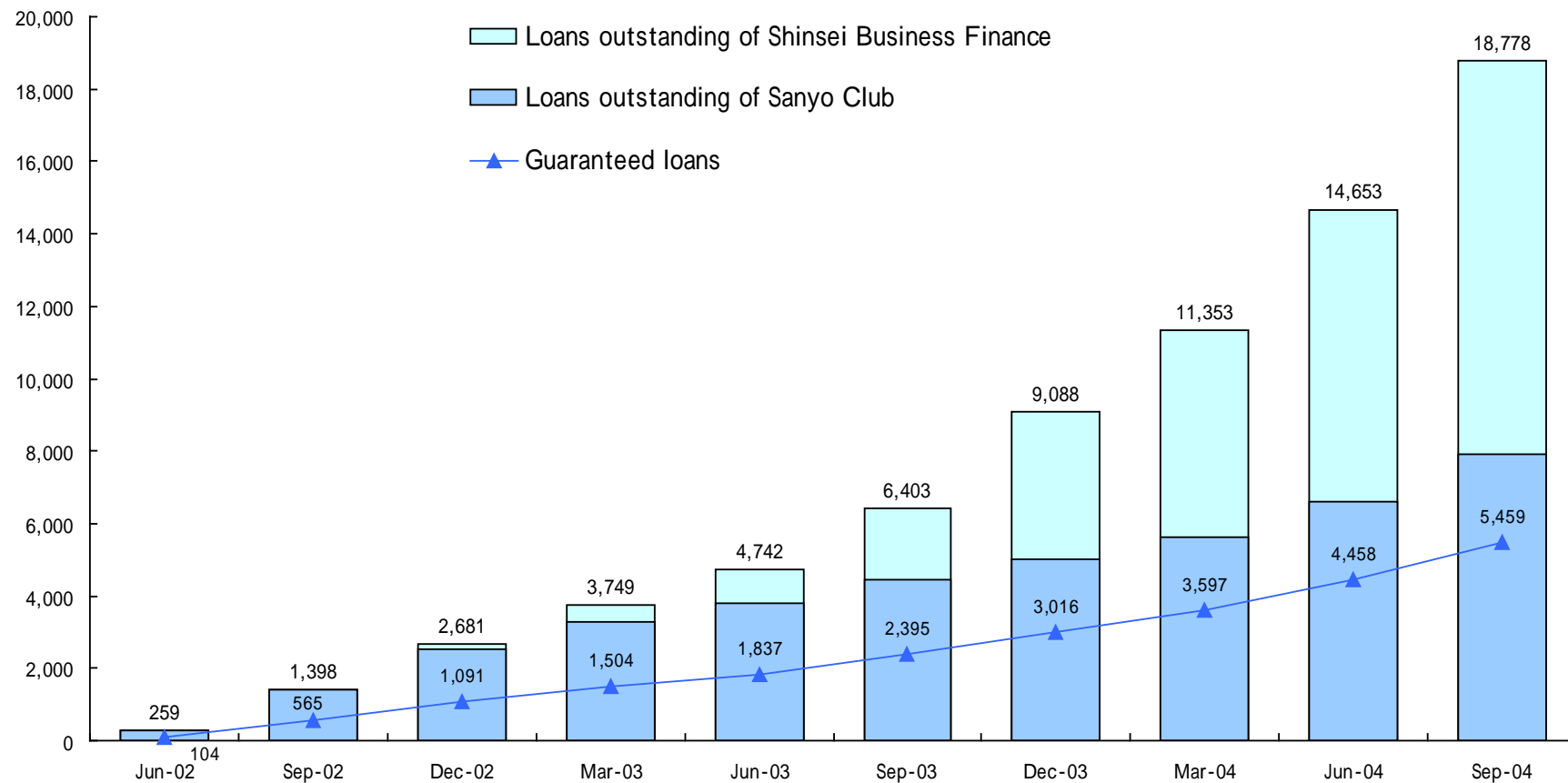
	Loans receivable as of Sep.30, 2004		Loans charged-off		7days or more overdue		44days or more overdue		67days or more overdue	
	Loans receivable	%	Amount	%	Amount	%	Amount	%	Amount	%
Sanyo Club	290,813	2.9%	17,167	5.9%	7,876	2.7%	5,180	1.8%	839	0.3%
Shinsei Business Finance	92,450	0.9%	4,226	4.6%	4,570	4.9%	1,897	2.1%	0	0.0%
Shinsei Business Finance (agency)	963,219	9.6%	28,880	3.0%	10,957	1.1%	7,035	0.7%	0	0.0%
usen Corp.	1,698,112	17.0%	12,385	0.7%	9,036	0.5%	5,038	0.3%	0	0.0%
Other	6,953,064	69.6%	350,892	5.0%	120,316	1.7%	77,338	1.1%	2,939	0.0%
Total	9,997,659	100.0%	413,552	4.1%	152,757	1.5%	96,489	1.0%	3,779	0.0%

The data above are with respect to loans contracted from April 2002 to September 2004
The figures for loans receivable include bankrupt and delinquent loans receivable

Trend of the balance of guaranteed loans

Loans outstanding of Sanyo Club and Shinsei Business Finance and total guaranteed loans

(In millions of yen)





NIS GROUP